# Investor Guide

# Clay Florida

Economic Development Corporation **Possibility Flows** Just south of Jackson VILLE



Clay County Board of County Commissioners has established their #1 priority as economic development and contracts Clay EDC to facilitate this goal.

#### Locate

Your decision to be an Investor in the Clay EDC supports a focused and consistent effort to encourage economic growth in Clay, and the creation of more high-wage jobs for our residents. We sincerely appreciate your support and your commitment to a more prosperous Clay.



Clay EDC facilitates State and County incentives. Vac-Con earned a Qualified Target Industry tax incentive which helped the company with a \$10M expansion, and the addition of 30 new high-wage employees.



Clay EDC hosts
Stakeholders
Summits to unite
large land-holders,
developers,
infrastructure
project managers,
utility providers, and
community leaders
in discussion about
maximizing ROI
of the First Coast
Expressway.

Economic Development Corporation

Possibility Flows | Just south of Jacksonville



Clay EDC hosts CEO Bill Johnson of Enterprise Florida, the state's economic recruitment organization, to meet with local leaders and showcase our area's strategic advantages for business recruitment and relocation opportunities.

Northeast Florida is a vibrant and growing region. The Clay EDC is actively and directly engaged in the regional macroeconomic system to ensure Clay County receives the maximum benefit from the broader growth.

#### **Educate**

As an Investor supporting our work, we ensure you and your organization are kept up-to-date on all trends, projects, activities, and events related to economic development in Clay.



Clay EDC hosts quarterly economic development luncheons to engage and educate local business and community leaders.



Clay EDC hosts a private meeting with Senator Marco Rubio and local leaders to discuss strategies to maximize defense sector growth.

#### Advocate

We are here to support and promote your business success any way we can. Your company's continued growth is the foundation of future economic growth for Clay. Our far reaching network of public and private sector partners is always available to our Investors when needed.



Clay EDC is leading the countywide partnership implementing the 5-Year Strategic Plan to maximize ROI of FDOT's \$1B transportation investment of the First Coast Expressway thru the heart of Clay.



The Clay Florida Economic Development Corporation is an independent, not-for-profit organization focused on promoting high-quality economic growth in Clay County.

### **Investor Benefits**

#### Specific customized marketing packages in partnership with the EDC:

- High-profile visibility on the www.ChooseClay.com website
- Opportunity to be the Title Sponsor of EDC Quarterly Luncheons
- Company name included in all printed EDC marketing material

#### Complimentary tickets to each Clay EDC Quarterly Luncheon:

- Learn the latest on a wide range of business and economic topics
- Network with a high-value group of regional business and government leaders

#### Access to \$70,000 of subscription-only data sources:

- Workforce, wage, and occupation data
- Labor market information
- Searchable databases for sites and buildings
- Drive-time and radius analysis of specific addresses
- Data visualization and customized packaging

### Special invitations to participate in Investor-only events:

- Client receptions
- Serve as an ambassador for visiting or expanding companies and dignitaries

## In addition to a strong sense of civic pride, as an economic development Investor you are afforded many benefits:

High-profile visibility as a supporter of economic growth.

Facilitated access to an elite network of support from business leaders and service providers.

A stronger voice to help shape future strategy in the region.

Opportunity to make a measurable impact on the overall economy and therefore, your own bottom line.

Exclusive Investor only marketing and networking opportunities.

Opportunity to participate on EDC Strategy/Advisory Council and to join EDC Board of Directors.



To learn more about becoming an Investor Partner of the Clay

Florida EDC, and join an elite group of regional visionaries supporting
high-quality economic growth in Clay County, Florida, please contact

JJ Harris at 904.375.9394 or JJHarris@ChooseClay.com.

### **Board of Directors**



George Egan
Chairman
CEO/President
Reinhold Corporation



Treasurer/Secretary
Executive Director
Reynolds Industrial Park &
Clay County Port



Dr. Anna Lebesch
VP Workforce Development &
Exec. Dir., Orange Park Campus
St. Johns River State College



Chad Patrick
CEO
Orange Park Medical Center



Brian Knight CEO Pragmatic Works, Inc.



Van Royal Owner Exit-Magnolia Point Realty



Jerry Agresti President Developers Realty Group



Joseph Nowland
Chief Business
Services Officer
VyStar Credit Union



David Meyer Chief Strategy Marketing Officer St. Vincent's HealthCare



Joe Mobley
Principal
The Fiorentino Group



Steve Gormley
Director Business
Development
Stellar





#### **Investor Partners**

Building a diverse and sustainable economy in Clay County requires the investment of a coalition of partners that are committed to making it happen.

Clay Florida Economic Development Corporation is proud to lead this partnership which includes both the public and private sectors.

DEVELOPMENT PARTNERS	Clay County Board of County Commi CareerSource Northeast Florida Clay County Utility Authority	issioners
STRATEGIC PARTNERS	Baptist Clay Medical Campus Clay Cty. Development Authority Orange Park Medical Center Reinhold Corporation	Reynolds Park/Clay Cty. Port Stellar St. Vincent's HealthCare VyStar Credit Union
EXECUTIVE PARTNERS	Ameris Bank bestbet Orange Park Challenger Center Clay Electric Cooperative St. Johns River State College	TECO Peoples Gas Thrasher-Horne Center Vallencourt Construction Wells Fargo
ADVOCACY PARTNERS	Eagle Wings Enterprises Hi-Liner Fishing Gear & Tackle JEA Pragmatic Works	Regions Bank RS&H Susan Carter CPA, P.A. Vac-Con

GOODWILL

PARTNERS

Capital City Bank

Chase

Developers Realty Group

Chase
Developers Realty Group
England-Thims & Miller, Inc.
Exit Magnolia Point Realty

Fidelity Bank
The Fiorentino Group
First Florida Credit Union
Florida Power & Light
Hager Construction Co.
Ygrene Energy Fund

#### Thank you for your consideration!

