



# Information Technology



**First Coast Expressway**  
Connecting I-10 to I-95



**2 CSX Rail-lines**



**Clay County Port**  
St. Johns River Frontage



**2 Airports in Clay**  
12 Regional

**1.2K**

Regional IT graduates annually

**12K**

University of Florida IT graduates annually

**9**

IT certifications available in Clay County high schools

**40**

Countries connected via Jacksonville Network Access Point.

## OUR POINTS OF PRIDE:



### A-Rated School District

JH & HS Career and Technical Education programs offer 35 specialties with students earning approx. 2,000 nationally recognized industry certifications each year.



### Highest population growth projections

in the region over next 15 years. Population growth projections are 4x that of Jacksonville/Duval county.



### Labor costs are 15 to 30% lower

in Clay County vs. Jacksonville MSA.



**Crawford Powell**  
President of Economic Development



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Immediately south of Jacksonville along the western banks of the St. Johns River, Clay County has all the amenities of a major metro area. Clay County is home to a variety of industries, technical businesses, and numerous business parks. North Florida's newest interstate, the First Coast Expressway (FCX), is currently under construction and will connect I-10 in Duval to I-95 in St. Johns. New business development is already under construction along the path of the FCX.



# Why Clay County?

## ANNOUNCEMENTS

**Project Pass** opened a facility in Green Cove Springs, Florida, in close proximity to NAS JAX and the Regional Operations Center for the Department of Homeland Security, to fill logistic support gaps resulting from ongoing defense spending cuts. This facility maintains a wide range of pneumatic, hydraulic, and electromechanical component repair capabilities for a wide range of military platforms including: P-3 Orion, C-130 Hercules, F-16 Fighting Falcon, UH 60 Blackhawk, F-18 Hornet, and Super Hornet. They purchased an existing 40,000 square foot building with an additional 4 acres adjacent for an additional 40,000 sq. ft. expansion.

The company has over 20 high-wage employees in Green Cove Springs, FL. One of the defining features of Clay County and Northeast Florida is the heavy concentration of military facilities and assets employing over 50,000 active duty, reserve, and civilian personnel regionally. The military has long had a significant presence in Clay County (dating back to WWII). Clay County boasts an 18% veteran rate. This is twice the state average.

Information Technology (IT) is not just simply another industry sector; it is a critical part of every industry from manufacturing to healthcare. Clay County businesses employ thousands of these IT workers each and every day. Pragmatic Works is one of the leading companies in Clay County's ever-growing IT sector. The company has both internal and external training programs to enhance its talent pipeline.

The Clay County School District's Career and Technical Education Academies are preparing many students for the strong IT industry sector in Clay County with the knowledge necessary to move directly into the Clay County workforce after graduation. St. Johns River State College offers industry certifications and full degree programs. More than 1,200 students graduate from regional college and university IT programs each year. Nearby University of Florida graduates 12,000 IT students annually.

## COUNTY INCENTIVES

### Economic Development (Tax Increment Grant)

Targets commercial projects that add to the tax base, project new employment in excess of 10 direct, full-time equivalent employees and makes at least a \$1M capital investment.

### Tangible Personal Property

An incentive designed for relocating companies that invest at least \$1M in manufacturing equipment at the Clay County business location.

### Regulatory Relief

The Clay County government focuses on remaining very pro-business and supportive through fast-track permitting and approvals for job creating economic development projects.

### Large Employer Retention Grant

An incentive designed to retain large employers (over 100 employees) in Clay County.

## TOP 10 PRIVATE EMPLOYERS

Company	Employees
HCA Florida OP Hospital	1532
St. Vincents Clay	780
Wal-Mart	753
bestbet Orange Park	649
Vallencourt Construction	482
General RV	468
Applied Business Solutions	433
Publix Super Market	417
Winn-Dixie	288
Home Depot	285

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